

# International University of Japan (IUJ) Welcomes Students from the USA!



## IUJ at a Glance

- ◆ IUJ is a graduate school in Japan founded in 1982 with a mission to develop future leaders with high level of specialized theoretical and practical knowledge, as well as understanding and empathy toward the world's variety of cultures, enhancing their ability to contribute to global society.
- ◆ We offer 5 Master's programs:
  - ▶ MBA Program
  - ▶ E-business Management Program (one-year Master's program),
  - ▶ International Development Program,
  - ▶ International Relations Program, and
  - ▶ International Peace Studies Program
- ◆ Of our highly qualified faculty, 90% have Ph.D.s from prestigious universities in the US and Europe. They provide dedicated support to students for their research and studies.
- ◆ IUJ's Career Counselor, Gretchen Shinoda, IR Class of 1989, is from the US. She provides US-style in-house career counseling & services to launch successful careers for IUJ's diverse student body.
- ◆ This is a place where the world gathers; students come from 50+ countries, and there are more than 2,600 alumni in more than 100 countries all over the globe.
- ◆ All courses are taught entirely in English.
- ◆ Japanese language programs at a variety of skill levels are offered.
- ◆ Scholarships available on a competitive basis.



## Facts about the USA and IUJ

- ◆ 110 alumni are from the US (4.2% of the entire alumni body)
- ◆ 8 current students are from the US (2.8% of the entire student body)
- ◆ Of IUJ's 2,602 alumni, 183 members from 37 countries are working in the US. The top 5 home countries of these alumni are the USA (54 members), Japan (37), The Philippines (13), China (11), and India (10).
- ◆ One of the first graduates from the US is Dr. Jonathan T. King, IR Class of 1989. He is the Dean of Business and Workforce Development at Evergreen Valley College.
- ◆ Mr. Tom Steen, MBA Class of 1990, along with his continued role at Natural Selection Investments, has joined DDX Capital Partners

- as Managing Partner, Business Development. In this new role at DDX, Tom will spearhead DDX's business development efforts as well as bring added experience and strength to their derivative trading and risk management efforts.
- ◆ IUJ has produced many CEOs, CFOs, and COOs. Just to name a few, Mr. Jon Winslow, MBA Class of 1993, is the CFO at Massive Impact International Inc in Hong Kong, and Mr. Bret Aker, MBA Class of 1994, is the CEO of Aker Wade Power Technologies, LLC.
- ◆ Found in public service are Mr. Douglas Carey, IR Class of 1995, who is assigned in Liberia for the US Foreign Service, Mr. David Kornhauser, IR Class of 1995, who is with the Youth Summit for Environment, a non-profit organization in Japan, which organized an environmental summit for children in conjunction with the G8 ministers' meeting in 2008, and Mr. Joshua Huck, IR Class of 1998, who is working for the US Embassy in Bulgaria.
- ◆ Female alumni are also having brilliant careers. Ms. Whitney Smith, MBA Class of 1999, is working in Japanese Equity Sales, J.P. Morgan Chase. Ms. Lara Klingman, MBA 2003, is Director, Global Product Planning for Warner Home Entertainment, Inc.
- ◆ Mr. Brent Mori, MBA Class of 1997, was back on campus in May 2008 to speak to the IUJ Mobile Consumer Lab group in his capacity as Country Managing Director of Opera Software International AS.
- ◆ One of the most recent alumni members from the US is Mr. Brandon Baker, IRP Class of 2008. Being fluent in Japanese, he is a translator at CAPCOM Co., Ltd., a video game developer and publisher.
- ◆ Demographic data of workplaces of the US alumni: USA - 56.8%, Japan - 26.3%, Asia - 9.5%, Europe - 3.2%, Africa - 1.1%, Australasia - 1.1%, E.Europe/Russia - 1.1%

## Message from US IUJ alumni



**Mr. Chadwick Smith**  
**IRP Class of 2005**  
**International Business Liaison for**  
**Asia, Japan, and the Middle East**  
**Ohio Department of Development**

I quickly realized IUJ must be something special after I met people from five different countries at the bus stop before I even arrived at the school. I was

amazed at the diversity that was present in this small corner of rural Japan. I look back at my two years with fond memories and I think about my classmates on almost a daily basis. The late nights of studying, the chill of the autumn air, the spectacular beauty of winter, the glorious rebirth of spring and the long walks and hiking trips to fully experience the beauty. I do not think this would have been possible if IUJ was located in a large city. Only in a rural setting could one both experience the true Japan and at the same time develop bonds that would eventually span the globe.

Prior to enrolling in IUJ, I was a meteorologist and provided both atmospheric and oceanographic forecasts to key decision makers in the US Navy. This was the start of my interest in the relationship between climate and government policy. Although my thesis at IUJ was on US foreign policy, connections at IUJ allowed me to begin work with Shikoku Electric Power Company in their International Activities Project immediately after my graduation from IUJ in 2005.

When most people think of Japanese electric power companies, they envision only domestic power services. Although this is their primary business aspect, recently Japanese utility companies have been diversifying, expanding their efforts overseas and have emerged as a leading provider of ODA support from the Japanese government for power infrastructure projects in developing countries. Shikoku Electric Power Company is at the forefront of this movement and its International Activities Project Team has engaged in a number of projects since its inception in 2003. The company has been involved in projects in Southeast Asia, South Pacific, Middle East, Europe and Africa.

I was able to work on rural electrification projects in Laos, Vietnam, India and also a power investment project in Eastern Europe. This was a fascinating time for me, not only was I the only foreigner in a traditional Japanese company, I was also traveling the world to conduct studies in rural areas of developing countries to help small villages that lacked electricity. We also worked with the governments of the respective countries to identify suitable plans for future electrification and water supply.

Electrification is often the first step towards development; villages and municipalities that lack this basic service are often put at a disadvantage regarding job creation and education. Electricity is the link to more prosperous regions and a necessary conduit to improve the quality of life. Utilizing abundant natural resources is an ideal

solution to provide power in these remote regions and our projects have typically involved hydropower, biogas (e.g., cow/pig excrement), methane gas utilization, photovoltaic power and wind power. All of which provide a safe and clean alternative to fossil fuels and make a positive contribution to greenhouse gas reduction. My background in meteorology perfectly complemented this work and gave me a sense of fulfillment that stays with me today.

After working on many important projects with Shikoku Electric Power Company, I decided to return to the United States in order to gain experience in state government. My current position is working as the International Business Liaison for Asia, Japan and the Middle East in the Ohio Department of Development. Ohio has over 330 Japanese companies, including Honda of America Manufacturing which directly employs 15,000 Ohioans. I felt that I could use my previous skills to make a positive impact for the Japanese community in Ohio and help foster bonds with the state government. My interest also goes beyond job duties as I also serve on the Board of Trustees for the Japan America Society of Central Ohio (JASCO).

However, my duties do not end with Japan; Ohio has 14 international offices: Canada, Mexico, Argentina, Chile, Brazil, Europe, South Africa, Israel, Japan, 2 in China, India, Hong Kong and Australia. As my title indicates, I am responsible for working with the offices in Asia and the Middle East on business attraction, site selection and also to negotiate the terms of state incentive packages. Although my work spans all industries, I have been fortunate to work on many renewable energy projects in this position which allows me to once again utilize my background in meteorology and in the utility industry.

The Department of Development is unique in that our Director is also the Lt Governor of Ohio. Therefore, I have the opportunity to work closely with high level officials on important projects that will change the course of Ohio's economy for years to come.

I truly feel that none of this would have been possible without IUJ and the international exposure it provided. This interaction with such a diverse group of professionals in addition to the coursework is necessary for anyone wanting to enter the global market place because the knowledge from books can never replicate the knowledge gained from experience.